

GENERAL

What city (ies) interest you for development of a Summer Classics Licensed store? 1st choice: _____

2nd choice: _____

3rd choice: _____

Would you be willing to relocate: _____ yes _____ no _____ possibly

Do you plan to devote full-time effort to a Summer Classics Licensed store: _____yes _____ no

If no, who would: Name: _____

Association: _____

Do you plan to have a partner(s) in this licensed store: _____ yes _____ no

If yes, please have each partner complete a separate application.

REFERENCES: Please list 3 personal and 3 business. References will not be contacted without your prior notice.

Name	Telephone #	Association
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____
5. _____	_____	_____
6. _____	_____	_____

Why a Summer Classics Licensed Store? (Please explain what factors have contributed to your interest in our program.)

BUSINESS EXPERIENCE

(Please give present or last position first, and provide the last 10 years of work/business history - attach an additional sheet or résumé if necessary)

1. Company: _____ City/State: _____

Type of business: _____ Employed from _____ to _____

Position: _____ Major accomplishments: _____

May we contact this company: yes no Contact person: _____ Phone #: _____

2. Company: _____ City/State: _____

Type of business: _____ Employed from _____ to _____

Position: _____ Major accomplishments: _____

May we contact this company: yes no Contact person: _____ Phone #: _____

3. Company: _____ City/State: _____

Type of business: _____ Employed from _____ to _____

Position: _____ Major accomplishments: _____

May we contact this company: yes no Contact person: _____ Phone #: _____

OTHER QUALIFICATIONS

Business Ownership Experience: Please describe any businesses you've owned and any reasons you are no longer involved.

Sales Experience: What have you sold before? Why were you successful? Do you enjoy sales? List any helpful information about you and selling.

Retail Experience: Please describe any retail or related experience you have had in any form or fashion.

Management Experience: Please describe any experience or related relevant experience you have had in hiring, managing, motivating, and solving the problems of people.

Self Ratings: for each trait, please check the number that you feel accurately rates you.

Rate Yourself	1	2	3	4	5	6	7	8	9	10	Rate Yourself	1	2	3	4	5	6	7	8	9	10	
Goal Setter											Flexibility											
Finisher											Detail Oriented											
Leader											Problem Solver											
Self-Starter											People Manager											
Risk Tolerance											Visionary											
Persistence											Analytical											
Positive Thinker											Follow Directions											
Work Ethic											Intelligence											
Disciplined											Common Sense											
Organized											Street Smarts											

CONFIDENTIALITY OF INFORMATION

(A) SUMMER CLASSICS

Summer Classics acknowledges the confidential and proprietary nature of the information furnished to them by the Applicant. Summer Classics will keep the information provided by the Applicant this application confidential. Summer Classics further agrees that it will not use any of the information for any purpose other than to evaluate this License Application.

Summer Classics is in no way binding itself to continued negotiations with the Applicant by giving this to the applicant for their signature.

(B) APPLICANT

In the course of discussions concerning a possible transaction between Summer Classics and Applicant, Applicant may obtain from Summer Classics information, whether written, oral, graphic or electronic in form, or in any other form, regarding Summer Classics and its operations, including, without limitation, data, reports, interpretations, documents, strategic plans, license information, trade secrets, etc. (collectively, the "Information"). All correspondence and other written material previously exchanged between the parties and relating to the subject matter herein identified shall be considered part of the Information.

By signing this Agreement, the Applicant agrees to the following:

- (1) The Information will be held and treated by the Applicant in secrecy and confidentially and will not be disclosed to any other person or entity;*
- (2) The Information will not be used for any purpose other than to evaluate a possible business transaction; provided, however, that any such Information may be disclosed to those of the Applicant's representatives who need to know such information for the sole purpose of the Applicant's discussions with the other party, who shall be informed of the terms of this letter and that by receiving information they are agreeing to be bound by this letter, and the Applicant shall be responsible to Summer Classics for any breach by a representative of Applicant of the terms of this letter;*
- (3) Summer Classics is authorized to check Applicant's credit and employment history and to obtain credit and personal information about Applicant from former employers, credit reporting agencies, credit bureaus and others. Applicant releases all such persons from any liability or damages that may be incurred as a result of the furnishing of such information;*
- (4) Applicant understands and acknowledges that the completion of this form does not obligate Summer Classics or Applicant in any way or manner to enter into a License Agreement or to proceed with the negotiation of such License Agreement; and*
- (5) Applicant certifies that all of the information Applicant has provided in this application is true, complete and accurate.*

Applicant's obligations set forth in this letter shall survive the termination of discussions between the parties, and the completion of the parties' evaluation of the possible transaction, and shall remain in effect until the possible transaction is consummated or the information becomes generally available to the public other than through a violation of the terms of this letter, whichever occurs first.

Signature: _____

Date: _____

Name: _____

PERSONAL BALANCE SHEET AS OF : _____

(date)

ASSETS

LIABILITIES

cash on hand and in banks
(see schedule #1) \$ _____

Stocks & bonds
(see schedule #2) \$ _____

Accounts/Notes Receivable
(See schedule #3) \$ _____

Real Estate Investments
(see schedule #4) \$ _____

Net Value of Business
(enclose most recent financial
statement) \$ _____

Life Insurance - cash value \$ _____

Other Assets (itemize) _____

Loans, Notes, Mortgages Payable
(see schedule #5) \$ _____

Accounts and bills due \$ _____

Taxes Due \$ _____

Liens Payable \$ _____

Other Liabilities (itemize)
_____ \$ _____
_____ \$ _____
_____ \$ _____

Contingent Liabilities (Not to be included in total liabilities above)	
As endorser or co-maker	\$ _____
On lease or contracts	\$ _____
Legal claims	\$ _____
Provisions for Fed/State or other taxes	\$ _____
Other contingent liabilities	\$ _____
TOTAL	\$ _____

_____ \$ _____

_____ \$ _____

_____ \$ _____

TOTAL ASSETS \$ _____

_____ \$ _____

TOTAL LIABILITIES \$ _____

TOTAL NET WORTH \$ _____

Capital available to invest in this License Store: \$ _____

Source(s) of capital: _____

Do you plan to finance your initial investment in a Summer Classics Licensed Store: _____ yes _____ no

Have you identified a lender for this financing: _____ yes _____ no

If yes, please identify the lender; _____

The above information represents financial information for: ___ individual ___ joint w/spouse ___ joint w/other investor.

Schedule #1 Banking references

Institution (name & address)	Account #	Contact person	Cash Balance
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____

Schedule #2 Stocks & Bonds

Number of Shares	Description of security	Marketable or non-marketable	Balance on margin cost	Current market value
_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	\$ _____

Schedule #3 Accounts/Notes receivable

Receivable from:

Schedule #4 Real Estate Investments (list all real estate held)

The legal and equitable title to all real estate listed in this statement is in the name of the applicant unless otherwise indicated.

Description or street no. of property	Date of purchase	Purchase Price	Mortgage balance	Market value	Liens	Monthly payment
_____	_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Schedule #5 Loans, Notes, and Mortgage payable

Payable to: _____ Amount \$ _____

Payable to: _____ Amount \$ _____

Payable to: _____ Amount \$ _____



Return via Fax or U.S. Mail to Summer Classics, Attn: Retail License Development, P.O. Box 390, Montevallo, AL 35115
 Phone: 205-408-6043, Fax: 205-408-6044